

Relocating

If you must move to a new location to begin your employment:

You will incur substantial costs. During salary negotiation and prior to acceptance of the offer is the time to inquire about the company policy on relocation expenses. One offer may appear to be the same as another, however if you calculate in the costs of moving, it may quickly become obvious which offer is the better of the alternatives. Also, inquire as to if the company transfers you, what expenses will they assume for you to move?

Some specifics to keep in mind in relocation expenses items:

- Travel, lodging and meal costs incurred for house-hunting trips for you and your family.
- Automobile rental costs.
- Moving costs.

Temporary housing costs:

- Assumption of the mortgage of the home you currently own.
- An allowance for getting settled.
- A higher-cost-of-living subsidy, if it applies.
- A bridge loan if you cannot sell your home.
- Outplacement and other assistance for a spouse who must leave their position.

In order to effectively negotiate any of the above items:

You must have researched the actual costs or have estimates in hand. Be prepared to present any paperwork you can obtain, such as an estimate from a moving company, an average nights lodging and meals expense, a rental car for home hunting, etc. The more information you have in your hands, the better your leverage in obtaining some reimbursement, or salary adjustment in negotiation.

Be sure to check the web page [THE SALARY LOCATOR](#) to get current Information!