

Mark Majors

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PROFESSIONAL SUMMARY

Competitive, determined and goal oriented Management Information Systems student with 1.5 years of customer service and troubleshooting experience. Unique combination of creativity and expertise in system analysis and web development. Seeking an entry-level position as a Business Analyst with XYZ Software, Inc.

RELEVANT SKILLS

Technology Concepts: Website development, Database development, Networking, Business Support Systems, System Analysis, Search Engine optimization

Data Models: DFD, ERD, Use cases

Languages: HTML, VB.net, SQL

Software: Microsoft office, Visio, Dreamweaver, Visual Studio, Wireshark

Business Skills: Sales experience, Money Handling experience, Feasibility Analysis, Data Analysis and Statistics

Soft Skills: Communication, Leadership, Teamwork, Problem Solving, Organization, Cultural Competence, Creativity

EDUCATION

Texas A&M University - Corpus Christi
Bachelor of Business in Management Information Systems

Corpus Christi, Texas
May 2014

PRACTICUM EXPERIENCE/SKILLS

System Analysis and Design: Used learned concepts of analyzation for case project with a group of 3 students. The case included interviewing the company, feasibility study, creating a time chart for completion, designing of the system, and presenting to the company

Website Development: Created websites with HTML and Dreamweaver, Implemented CSS and spry assets and optimized website for better page rankings in search engines

Database Management: Designed a normalized relational database and worked with ERD models, Microsoft access, and SQL language

E-commerce Management: Developed a business plan for an online business that included revenue models, cost to operate, hardware needs, marketing strategy, and long term goals based on knowledge of online business concepts and laws.

WORK EXPERIENCE

Team Member, Fleet Feet Sports

March 2013-Present

- Work with up to 20 customers a day with sales totaling up to \$1000.
 - Provide education to customers about products, biomechanics, injuries, training, and nutrition.
 - Experience with POS systems
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OTHER EXPERIENCE

NCAA College Athlete

September 2010- May 2012

- Competed in Cross-country and Track for Texas A&M Corpus Christi and volunteer with CCISD and CCRR
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HONORS

Texas Scholar •Cross-country Academic All District 2008 and 2009• Athletic Director Honor roll 2010